

## **Nick Chavis**

VP Sales / Marketing & Web Strategy Consultant

Known for maximizing market impact, driving sales teams and maintaining a high level of customer satisfaction throughout the organization. Skilled creating strategic and tactical plans to uncover and close a range of revenue for staff augmentation and projects.

Talented team builder and leader, excels at managing and aligning corporate goals into targeted accounts, creating strategic and tactical plans to uncover and close a range of revenue for staff augmentation and projects.

Characterized as a strong, decisive, hands-on Business Development Sales Manager – analytical, innovative, dedicated, quick thinking and tenacious – with exceptional problem solving and decision-making skills. Tasked with infiltrating and influencing decision-makers at the highest levels within the account, fostering of relationships, and developing consensus.